

**Consulate General of India**

**Medan**

Monthly Commercial Report  
May I 2026

**A. Trade in goods**

**a) Total trade in goods during  
May 2026**

|   |   |   |   |   |   |
|---|---|---|---|---|---|
| 0 | 5 | 2 | 0 | 2 | 6 |
|---|---|---|---|---|---|

|                                                                                                                                   | Export<br>(US\$ million) | Import<br>(US\$ million) | Status<br>(P)<br>Provisional/<br>(F) Final |
|-----------------------------------------------------------------------------------------------------------------------------------|--------------------------|--------------------------|--------------------------------------------|
| Trade of 10 provinces of Sumatra under consular jurisdiction with this post (AC, SU, SB, RI, KR, JA, BE, SS, BB, LA) with India   | Data not available*      | Data not available*      |                                            |
| Total Global Trade of 10 provinces of Sumatra under consular jurisdiction with this Post (AC, SU, SB, RI, KR, JA, BE, SS, BB, LA) | Data not available*      | Data not available*      |                                            |

\* Data available only from Jan – Dec 2022 - **Annexure III and IV (Attached)**

**b) Preferential trade in goods during – N/A**

|   |   |   |   |   |   |
|---|---|---|---|---|---|
| 0 | 5 | 2 | 0 | 2 | 6 |
|---|---|---|---|---|---|

| S.No. | Preferential / Free Trade Agreement with India | Preferential Imports from India (US\$ million) | Preferential Imports from World (US\$ million) |
|-------|------------------------------------------------|------------------------------------------------|------------------------------------------------|
| 1     | nil                                            | nil                                            |                                                |

| S.No. | Preferential / Free Trade Agreement with India | Preferential Exports to India (US\$ million) | Preferential Exports to World (US\$ million) |
|-------|------------------------------------------------|----------------------------------------------|----------------------------------------------|
| 1     | -                                              | -                                            | -                                            |

c) Top 10 items of **import** from India during  
May 2026

|   |   |   |   |   |   |  |
|---|---|---|---|---|---|--|
| 0 | 5 | 2 | 0 | 2 | 6 |  |
|---|---|---|---|---|---|--|

| S.No                       | Commodity<br>(6 digit HS tariff line) (Data only for<br>10 provinces within CGI Medan<br>jurisdiction. ie; AC, SU, SB, RI, KR,<br>JA, BE, SS, BB, LA) | Value<br>(US\$<br>million) | Quantity<br>(Million) | Unit of<br>Measurement | % share in<br>total US<br>import of<br>the<br>commodity |
|----------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|-----------------------|------------------------|---------------------------------------------------------|
| 1                          | Data not available                                                                                                                                    | Data not<br>available      | Data not<br>available | Data not<br>available  | Data not<br>available                                   |
| 2                          | -                                                                                                                                                     | -                          | -                     | -                      | -                                                       |
| 3                          | -                                                                                                                                                     | -                          | -                     | -                      | -                                                       |
| 4                          | -                                                                                                                                                     | -                          | -                     | -                      | -                                                       |
| 5                          | -                                                                                                                                                     | -                          | -                     | -                      | -                                                       |
| 6                          | -                                                                                                                                                     | -                          | -                     | -                      | -                                                       |
| 7                          | -                                                                                                                                                     | -                          | -                     | -                      | -                                                       |
| 8                          | -                                                                                                                                                     | -                          | -                     | -                      | -                                                       |
| 9                          | -                                                                                                                                                     | -                          | -                     | -                      | -                                                       |
| 10                         | -                                                                                                                                                     | -                          | -                     | -                      | -                                                       |
| Source: Data not available |                                                                                                                                                       |                            |                       |                        |                                                         |

d) Top 10 items of **export** to India during  
May 2026

|   |   |   |   |   |   |  |
|---|---|---|---|---|---|--|
| 0 | 5 | 2 | 0 | 2 | 6 |  |
|---|---|---|---|---|---|--|

| S.No. | Commodity<br>(6 digit HS tariff line) (Data only for<br>10 provinces within CGI Medan<br>jurisdiction. ie; AC, SU, SB, RI, KR,<br>JA, BE, SS, BB, LA) | Value<br>(US\$<br>million) | Quantity<br>(Million) | Unit of<br>Measurement | % share in<br>total US<br>import of<br>the<br>commodity |
|-------|-------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|-----------------------|------------------------|---------------------------------------------------------|
| 1     | Data not available                                                                                                                                    | Data not<br>available      | Data not<br>available | Data not<br>available  | Data not<br>available                                   |

e) Potential products of imports from India – May 2026

| S.No | Top 10 Commodities imported in<br>Indonesia Sumatra provinces<br>(AC, SU, SB, RI, KR, JA, BE, SS, | World<br>(Export<br>to<br>Indonesia | India's<br>Share<br>(Export to<br>Indonesia | India's %<br>Share<br>(Export to<br>Indonesia | Rationale (Max. 200 words) |
|------|---------------------------------------------------------------------------------------------------|-------------------------------------|---------------------------------------------|-----------------------------------------------|----------------------------|
|------|---------------------------------------------------------------------------------------------------|-------------------------------------|---------------------------------------------|-----------------------------------------------|----------------------------|

|   | BB, LA) | Sumatra)<br>in million<br>USD | Sumatra)<br>in million<br>USD | Sumatra)<br>in million<br>USD |  |
|---|---------|-------------------------------|-------------------------------|-------------------------------|--|
| 1 |         | -                             | -                             | -                             |  |

## B. QUALITATIVE

Month 

|   |   |   |   |   |   |
|---|---|---|---|---|---|
| 0 | 5 | 2 | 0 | 2 | 6 |
|---|---|---|---|---|---|

### 1. Market Access Alerts (attach copy of notification) – *N/A*

#### a. Alerts on customs tariff changes: -

| S.No. | Notification no. and date | HS code | Description | Original customs tariff | Present customs tariff | Effective from | Remarks if any |
|-------|---------------------------|---------|-------------|-------------------------|------------------------|----------------|----------------|
| 1.    | -                         | -       | -           | -                       | -                      | -              | -              |

#### b. Alerts on non-tariff measures (SPS/TBT/ import and export procedures/ restrictions/ prohibitions, licensing/ STEs etc.)

|  |  |  |  |  |  |
|--|--|--|--|--|--|
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |

#### c. Alerts on standards, technical regulations and conformity assessment procedures:

| S.No. | Notification no./ date | Standard/ technical regulation/ conformity assessment procedure | HS Codes | Effective from | Remarks if any |
|-------|------------------------|-----------------------------------------------------------------|----------|----------------|----------------|
| 1.    | -                      | -                                                               | -        | -              | -              |

#### d. Alerts on trade defense measures taken by respective country: (*Safeguards including special safeguard, antidumping, CVD or anti- subsidy*)

| S.No. | Notification no., date or othering VVIP Visit, the meeting is being rescheduled to | Type (initiation, final, prov., sunset, consultations, new shipper review) | Details of products/ sectors affected (including HS codes) | Effective from | Remarks if any |
|-------|------------------------------------------------------------------------------------|----------------------------------------------------------------------------|------------------------------------------------------------|----------------|----------------|
|-------|------------------------------------------------------------------------------------|----------------------------------------------------------------------------|------------------------------------------------------------|----------------|----------------|

|    |                     |   |   |   |   |
|----|---------------------|---|---|---|---|
|    | a lat<br>references |   |   |   |   |
| 1. | -                   | - | - | - | - |

- e. Alert on services, regulatory regime, qualification requirement, licensing procedures, visa regime, barriers etc.

| S.No. | Notification no., and date or other references | Service sectors affected | Modes | Effective from | Remarks if any |
|-------|------------------------------------------------|--------------------------|-------|----------------|----------------|
| 1.    | -                                              | -                        | -     | -              | -              |

## **2. Feedback**

- a. Feedback from major Indian industries/other commercial concerns and Indian trade visitors to that country

| S.No. | Name of business house | Activity sector | Trade barrier issues if any (incl. HS codes) | General Feedback (Max.200 words) |
|-------|------------------------|-----------------|----------------------------------------------|----------------------------------|
| 1.    | -                      | -               | -                                            | -                                |

- b. Feedback on major trade activities **including logistic events** (trade fairs/BSM including Indian participation)

| S.No. | Activity (trade fair, BSM etc.) | Date and venue | Number of participants from India | Name(s) of large/ key participants from India | Feedback received (Max.200 words) | Source of funding (MAI, TA/TC) |
|-------|---------------------------------|----------------|-----------------------------------|-----------------------------------------------|-----------------------------------|--------------------------------|
| 1.    | -                               | -              | -                                 | -                                             | -                                 | -                              |

- c. Feedback from local commercial visitors to trade fairs in India, including under BSM; number of Business Visas issued:

| S.No. | Activity (trade fair) | Date and venue | Number of participants from the relevant country | List of large/ key participants from the relevant country | Number of Business Visas issued | Feedback received (Max.200 words) |
|-------|-----------------------|----------------|--------------------------------------------------|-----------------------------------------------------------|---------------------------------|-----------------------------------|
| 1.    | -                     | -              | -                                                | -                                                         | -                               | -                                 |

### **3. Trade and Investment:**

#### **a. Significant trends in trade and investment**

|    |                   |                    |                                               |                            |
|----|-------------------|--------------------|-----------------------------------------------|----------------------------|
| 1. | Trade in Goods    | Data not available | <u>India's exports to Indonesia-Sumatra</u>   |                            |
|    |                   |                    | Sumatra Imports                               | Total Value (\$US million) |
|    |                   |                    | -                                             | -                          |
|    |                   |                    | <u>India's imports from Indonesia-Sumatra</u> |                            |
|    |                   |                    | Sumatra Exports                               | Total Value (\$US million) |
|    |                   |                    | -                                             | -                          |
| 2. | Trade in Services | Data not available | Data not available                            |                            |
| 3. | Investment        | -                  | -                                             |                            |

#### **India's Foreign Direct Investment in the Sumatra by Industry – N/A**

|  |
|--|
|  |
|--|

(US \$ Million)

|                                                        |       |  |  |
|--------------------------------------------------------|-------|--|--|
| Manufacturing                                          | Total |  |  |
| Wholesale trade                                        |       |  |  |
| Retail trade                                           |       |  |  |
| Information                                            |       |  |  |
| Depository institutions                                |       |  |  |
| Finance (except depository institutions) and insurance |       |  |  |
| Real estate and rental and leasing                     |       |  |  |
| Professional, scientific, and technical services       |       |  |  |
| Other industries                                       |       |  |  |
| TOTAL                                                  |       |  |  |
| Mining                                                 |       |  |  |

|                                                        |                                                                          |  |  |
|--------------------------------------------------------|--------------------------------------------------------------------------|--|--|
| Utilities                                              |                                                                          |  |  |
| Manufacturing                                          |                                                                          |  |  |
| Wholesale Trade                                        |                                                                          |  |  |
| Information                                            |                                                                          |  |  |
| Depository Institutions                                |                                                                          |  |  |
| Finance (except depository institutions) and insurance |                                                                          |  |  |
| Professional, scientific, and technical services       |                                                                          |  |  |
| Holding Companies (nonbank)                            |                                                                          |  |  |
| Other Industries                                       |                                                                          |  |  |
| TOTAL                                                  |                                                                          |  |  |
|                                                        | <i>D Suppressed to avoid disclosure of data of individual companies.</i> |  |  |
|                                                        |                                                                          |  |  |

b. Opportunities for investments/ assets on offer/major company divestment:

| S.No. | Sector Name<br>(List attached) | Particulars of the asset<br>/company | Contact details |
|-------|--------------------------------|--------------------------------------|-----------------|
| 1.    | -                              | -                                    | -               |

c. Information on tender Notices for projects and procurements of interest to Indian project exporters/ suppliers (USD15 million & above)

| S.No. | Tender/ procurement<br>notice No and date | Sector | Value of tender/<br>procurement |
|-------|-------------------------------------------|--------|---------------------------------|
| 1.    | -                                         | -      | -                               |

d. Trade Queries for Imports/ Exports (if not uploaded on the Indian trade portal)

**Total – 3** commercial queries answered for the month of May 2026 – **Annexure I (Attached)**

**4. Important India related statements of commercial significance by political leaders, think tanks, chambers, associations etc. / Significant stories/features on India related trade, investment, services and logistic sector, published in foreign journals/dailies, etc.:** (Max. 500 words)

**5. Details of trade research, information dissemination activity of the commercial wing May 2026 – Annexure II (Attached)**

**6. Action taken on the previous JWGs, Joint Commissions, Sub-Commissions etc.**  
**(issues that Mission had to follow up with host government):**

| S.No. | Detail of JWG/JEC with date and venue | Action Point (Max. 200 word) | Action Taken (Max. 200 words) |
|-------|---------------------------------------|------------------------------|-------------------------------|
| 1     | -                                     | -                            | -                             |

**7. Complaints from foreign buyer/supplier on quality and trade dispute: NIL**

| Name of Foreign buyer/supplier | Address & contact details of foreign buyer/supplier | Name & address of Indian exporter/importer | Brief description of complaint | The authority to whom the matter was referred and the date on which the matter was referred. |
|--------------------------------|-----------------------------------------------------|--------------------------------------------|--------------------------------|----------------------------------------------------------------------------------------------|
|                                |                                                     |                                            |                                |                                                                                              |

**8. Complaints of Indian exporter/importer: -**

| Name of Indian exporter/importer | Address & address of foreign buyer/supplier | Brief description of complaint | The authority to whom the matter was referred and the date on which the matter was referred. | Any outcome |
|----------------------------------|---------------------------------------------|--------------------------------|----------------------------------------------------------------------------------------------|-------------|
|                                  |                                             |                                |                                                                                              |             |

## **9. Any other issue of importance – Recent developments in our area**

### **Economy:**

1. **Andaman At Centre Of Sabang Shipping Push As India-Indonesia Advance Fast-Track Trade Plans. (thewaveandaman.com)**  
Read more: <https://thewaveandaman.com/sabang-andaman-direct-shipping-link-talks/>
2. **Indian Delegation Visits Riau To Study Oil Palm Plantations. (harianbisnis.com)**  
Read more: <https://www.beritasatu.com/network/medanbisnisdaily/807841/wali-kota-rico-waas-undang-investor-india-masuk-ke-medan>
3. **Medan Independent School Students Enthusiastically Attend Screening Of English Vinglish (beritasore.co.id)**  
Read more: <https://www.beritasore.co.id/berita/siswa-medan-independent-school-antusias-nobar-film-english-vinglish>
4. **Delegation From Arunachal Pradesh, India Explores Palm Oil Plantation Cooperation Opportunities In Riau (beritasore.co.id)**  
Read more: <https://www.beritasore.co.id/berita/delegasi-dari-arunachal-india-ke-riau-jajaki-kerja-sama-perkebunan-kelapa-sawit>
5. **Consulate General Of India In Medan And Tourism Polytechnic Students Attend Screening Of Pathaan (beritasore.co.id)**  
Read more: <https://www.beritasore.co.id/berita/konjen-india-di-medan-dan-mahasiswa-poltek-pariwisata-nobar-film-pathaan>
6. **Bp Batam And Indian Consulate Explore New Cooperation Opportunities To Strengthen Investor Confidence (ignnews.id)**  
Read more: <https://ignnews.id/tingkatkan-kepercayaan-investor-bp-batam-dan-konsul-india-jajaki-peluang-kerja-sama-baru/>
7. **Indian Investment In Batam Reaches Idr 258.6 Billion, Q1 2026 Exports Hit Usd 521.6 Million (m.batamtoday.com)**  
Read more: <https://m.batamtoday.com/berita-228564-Investasi-India-di-Batam-Tembus-Rp-258,6-Miliar,-Ekspor-Kuartal-I-2026-Capai-USD5-21,6-Juta.html>
8. **Bp Batam And India Strengthen Economic Cooperation In Industry And Trade (kepri.antaranews.com)**  
Read more: <https://kepri.antaranews.com/berita/257689/bp-batam-dan-india-tingkatan-kerja-sama-ekonomi-industri-dan-perdagangan>
9. **Governor Of West Sumatra And Ambassador Of India Discuss Gambier Downstreaming And Educational Cooperation (beritaminang.com)**  
Read more: <https://www.beritaminang.com/berita/28280/gubernur-sumbar-dan-dubes-india-bahas-hilirisasi-gambir-dan-kerja-sama-pendidikan/halaman/3>
10. **West Sumatra And India Strengthen Cooperation, Focusing On Gambier Downstreaming And Renewable Energy (edisi.co.id)**  
Read more: <https://www.edisi.co.id/berita/9717119648/sumbar-dan-india-perkuat-kerja-sama-fokus-hilirisasi-gambir-hingga-energi-terbarukan>